

Nick Bombach

General Information

Name: Nick Bombach
Age: 46
Place of Birth: El Paso, Texas
Home Address: 6397 Calle Azul, El Paso, TX 79912
Business Address 1: 303 N Oregon Suite 1220, 79902
Business Phone: 915.584 5050/915.727.1787
Children: Noelle, 11 years, Nick 8 years, Aidan 8 years

Education

Bachelor of Science
Concentration -Real Estate and Development

School of Hotel Administration,
Cornell University, Ithaca, New York, 1996
GPA 3.0

Dean's List Spring Semester & Fall Semester 1995
Teaching Assistant - Principles of Real Estate
Cornell University, Ithaca, New York, Fall 1995

Mortgage Loan Officer License, Texas
Builder University, Serious Sales Management Seminar 1997
Diehl & Associates, FHA Processing & Underwriting Seminar 1999
Lee Evans Group

Art of Purchasing & Negotiating 2002
Managing for Profit 1998

Construction Estimating Institute
Estimating Sitework 2003
(Earthwork, Underground Utilities, Roadwork)

Advanced Green Building Science 2013 National Association of Homebuilders

National Association of Home Builders; Builder 20 Group, 1999-2010 Saratoga Homes,
2015, 2016 Casas De Leon, LLC

National Association of Home Builders: Certified Green Builder (2009-2020)

Professional Experience:

December 2012 to Present:

CEO and Chairman

Centurion Funds, LLC

Ithaca Land Development, LLC

Sole Managing Member

Romans Development Holdings, LLC

- Responsible for managing the organic startup of holding and development companies for suburban Chicago, Illinois real estate

July 2010 to Present:

Sole Managing Member

Casas de Leon, LLC

Ithaca Custom Homes, LLC

Ithaca Development, LLC

- Responsible for managing the organic start up of two residential home building companies and development company concurrently
- Profitable within eighteen months
- Constructed approximately 125 homes during first eighteen months of start up
- Started construction of approximately 210 homes with first two years of start up
- Approximately 75 to 100 home closings per year
- Managed development of Piemonte Village Unit 2 135 single family lots
- Managing design and future development of Piemonte Village Unit 3 115 single family lots

August 2008 to December 2009

President

Saratoga Homes of Texas, Houston

- Responsible for managing the organic start up of residential building company and development company simultaneously

August 2005 to June 2010:

President and Managing Member
Saratoga Homes of Illinois, LLC
Hourigan Builders Co., LLC
JNC Development of Illinois, LLC
Vice President
JNC Mortgage, Inc

- Manage and responsible for all aspects of organic start-up of two residential building companies
- Manage and responsible for all aspects of organic start-up of a JNC Mortgage Company, Illinois Branch
- Manage and responsible for development of \$10 million in single family and townhome lots
- Increase housing revenue 5 times in three years during great recession housing crash between 2005-2008, profitable one year after start-up, with total revenue of 25 million
- Absorb 18 million in single family lots between 2005-2008
- Assist in entitlement process of raw land
- Secure development loans
- Manage development process
- Manage engineering and bid process
- Manage Accounts Payable
- Manage utility development process
- Manage lot pricing and lot sales
- Liaison with city government and elected officials
- Responsible for acquisition of lots
- Secure construction and permanent loans
- Manage construction of approximately 90 single family homes per year
- Manage and implement purchasing, estimating, accounts payable systems
- Manage and implement production scheduling, quality, service systems and controls
- Manage four superintendents and four field technicians
- Manage Purchasing/Estimating Department - two Estimators/Purchasing Agents
- Manage Customer Service Department- One Customer Service Associate
- Manage Accounts Payable Department- One Accounts Payable Clerk
- Manage One Controller
- Manage Subcontractors – hiring, firing and contract negotiation
- Hiring, firing, training and evaluation of Superintendents and Field Technicians
- Hiring, firing, training and evaluation of estimating, purchasing and office staff
- Subcontractor work allocation
- Lot acquisition
- Inventory Scheduling
- Product Development
- Purchase and implementation of estimating, scheduling, accounts payable,

payroll, purchasing, and warranty service software that runs Saratoga Homes operations in Chicago, New Mexico, and Texas

- Purchase and implementation of system hardware
- Manage and implement an efficient and cost effective website for all Saratoga Companies Texas, Suburban Chicago and New Mexico
- Approximately 150 sales contracts written and approximately 125 closings per year
- Coordination of closings with external mortgage lenders and title companies
- Manage five in-house Sales Managers
- Perform quarterly performance evaluations and reviews for all Marketing Managers
- Train Marketing Managers in finance, sales methodology and product knowledge
- Develop marketing and advertising strategy for Saratoga Homes using various media (i.e. television, radio, periodicals, outdoor signage)
- Manage Cross-sale agents
- Manage Realtor tours
- Manage Grand openings model home parks

March 2004 to June 2010:

President

JNC Development, L.P., El Paso, Texas

Vice President

JNC Land, L.P., El Paso, Texas

- Secure development loans for JNC Development, Inc. and JNC Land, L.P.
- Sold and closed approximately \$3.5 million of commercial land
- Manage development process and organic start up of JNC Development, Inc.
- Manage development of approximately 1000 single family lots
- Manage engineering and bid process
- Manage Accounts Payable
- Manage Public Service Board and utility development process
- Manage lot pricing and lot sales
- Manage purchasing, estimating, and contracts
- Manage commercial property sales
- Liaison with city government and elected officials
- Responsible for acquisition of land
- Manage hiring, firing, training and evaluation subdivision Coordinators
- Implement systems and budgetary controls
- Hire, train and evaluate department heads

Vice President

JNC Mortgage Company, Inc., El Paso, Texas

- Manage and oversee operations of JNC Mortgage Company, Inc. to include Branch Manager, two loan processors, one loan originator, and one closing coordinator.
- Manage and oversee JNC Mortgage Resale Division to include Branch Manager and Loan Officers.

Vice President of Sales

Saratoga Homes, Ltd.

- Manage and oversee operations of Sales Department to include Sales Manager and nine (9) Marketing Managers
- Responsible for approximately 400 home sales closed in 2004
- Responsible for design and set up of model home parks
- Manage and oversee advertisement and marketing of Saratoga Homes, Ltd. and Renaissance Homes by Saratoga Homes, Ltd. Via television, newspaper, radio and outdoor signage
- Manage and oversee listing brokers
- Implement Sales/Marketing systems and budgetary controls
- Implement pricing, specials, contract system controls

February 1999 to March 2004:

Vice President

Saratoga Homes, Ltd., El Paso, Texas

Management:

- Manage production of approximately 1300 single family homes
- Allocation of construction loans to interim lenders
- Secure interim and permanent loans for Saratoga Homes
- Manage Construction and warranty service for 350-400 homes per year
- Manage Nine superintendents and fifteen field technicians
- Manage Estimating Department - two Estimators
- Manage Purchasing Department - two Purchasing Associates
- Manage Customer Service Department- three Customer Service Associates
- Manage Accounts Payable Department- three Accounts Payable
- Manage Human Resource Manager
- Manage Construction draws, payables and overhead
- Manage Subcontractors – hiring, firing and management
- Hiring, firing, training and evaluation of Superintendents, field technicians
- Hiring, firing, training and evaluation of estimating, purchasing, and office staff
- Subcontractor work allocation
- Lot acquisition
- Manage and implement production scheduling, quality and service systems

- and controls
- Manage and implement purchasing, estimating and accounts payable systems and controls
- Inventory Scheduling
- Product and New Plan Development
- Revised all Saratoga plans to replace brick with stucco elevations
- Purchase and implementation of estimating, accounts payable, payroll, purchasing, and warranty service software that run all Saratoga operations
- Purchase and implementation of system hardware

March 1997 to February 1999:

Vice President of Sales

Vista Linda Homes, Inc. dba Saratoga Homes, El Paso, Texas

Management:

- Approximately 600 sales contracts written and approximately 325 closings per year
- Coordination of closings with external mortgage lenders and title companies
- Eight in-house Marketing Managers
- Perform quarterly performance evaluations and reviews for all Marketing Managers
- Train Marketing Managers in finance, sales methodology and product knowledge
- Develop marketing and advertising strategy for Saratoga Homes using various media (i.e. television, radio, periodicals, outdoor signage)
- Cross-sale agents
- Realtor tours
- Grand openings Model home parks

June 1996 to February 1997:

Construction Manager

Vista Linda Homes, Inc. dba Saratoga Homes, El Paso, Texas

- Manage construction of 25 homes
- Scheduling, quality control and customer service

Extra-Curricular Activities

Varsity Football – Cornell University, Ithaca, New York 1992-1995

- First Team All-Ivy League Varsity 1995
- 3 Year Varsity Letterman 1993-1995
- Freshman Defensive Most Valuable Player 1992
- Epsom Ivy Bowl, Osaka, Japan – First Team 1996

Volunteer Head Football Coach, Coronado High School, El Paso, Texas
Summer Seven on Seven Passing League 1997,2010, 2011, 2012
(State Tournament Texas A&M 2010, 2011, 2012)

Volunteer Linebacker Coach, Greater El Paso Football Showcase High School All-Star Game 2014, 2015, 2016, 2017, 2018, 2019

Director, Cornell Football Association 2009, 2010, 2011, 2012, 2013, 2014

Volunteer Teacher, Queen of Peace Catholic Church 2003-2005, 2010, 2011, 2012

World Youth Day Madrid 2011 Volunteer/Chaperone Queen of Peace Catholic Church Youth Group

World Youth Day Poland 2016 Volunteer/Chaperone Queen of Peace Catholic Church Youth Group

New York City Marathon (Team for Kids) 2011, 2012*, 2013, 2014, 2015

Huntington Beach Marathon 2011, 2014

United Airlines New York City Half Marathon 2015, 2016

Airbnb Brooklyn Half Marathon 2015, 2016, 2018

Fred Lebow Manhattan Half Marathon 2015

Staten Island Half Marathon 2015

El Paso Half Marathon 2011

*(Super Storm Sandy Volunteer: FEMA Site New Dorp High School, Staten Island and Emergency Rescue Shelter M12)

From: peter noyes <pnoyes20@gmail.com>
Date: March 28, 2021 at 8:56:47 AM EDT
To: sbrooks@canutillo-isd.org
Subject: Nick Bombach Recommendation

Dear Coach Brooks,

Let me introduce myself . I'm Peter Noyes and I had the absolute pleasure of coaching Nick Bombach at Cornell University, as defensive backs coach and defensive coordinator. What a tremendous player Nick was !! He was a three year starter as a free safety and was named first team All - Ivy his senior year . Not only was Nick extremely talented , playing the most important position in our secondary, he was a coach on the field, making the checks on the field, making Big plays (he hit like a truck) ,key interceptions, and all out fanatical blitzer !!

Most important, he was a loyal teammate and a team player , all the way !! I loved Nick as a player and person and it's easy for me to say, he was the best defensive back I ever coached - that's 37 years worth . He was a winner, in everything he did , and still is !!

Nick Bombach is a great candidate for your Hall of Fame and it's my pleasure to give him my highest recommendation!!

Please don't hesitate to connect with me if you have any questions.

All the best to you and Nick .

Peter Noyes
607- 592-6125

Sent from my iPhone